

GOT Produce?



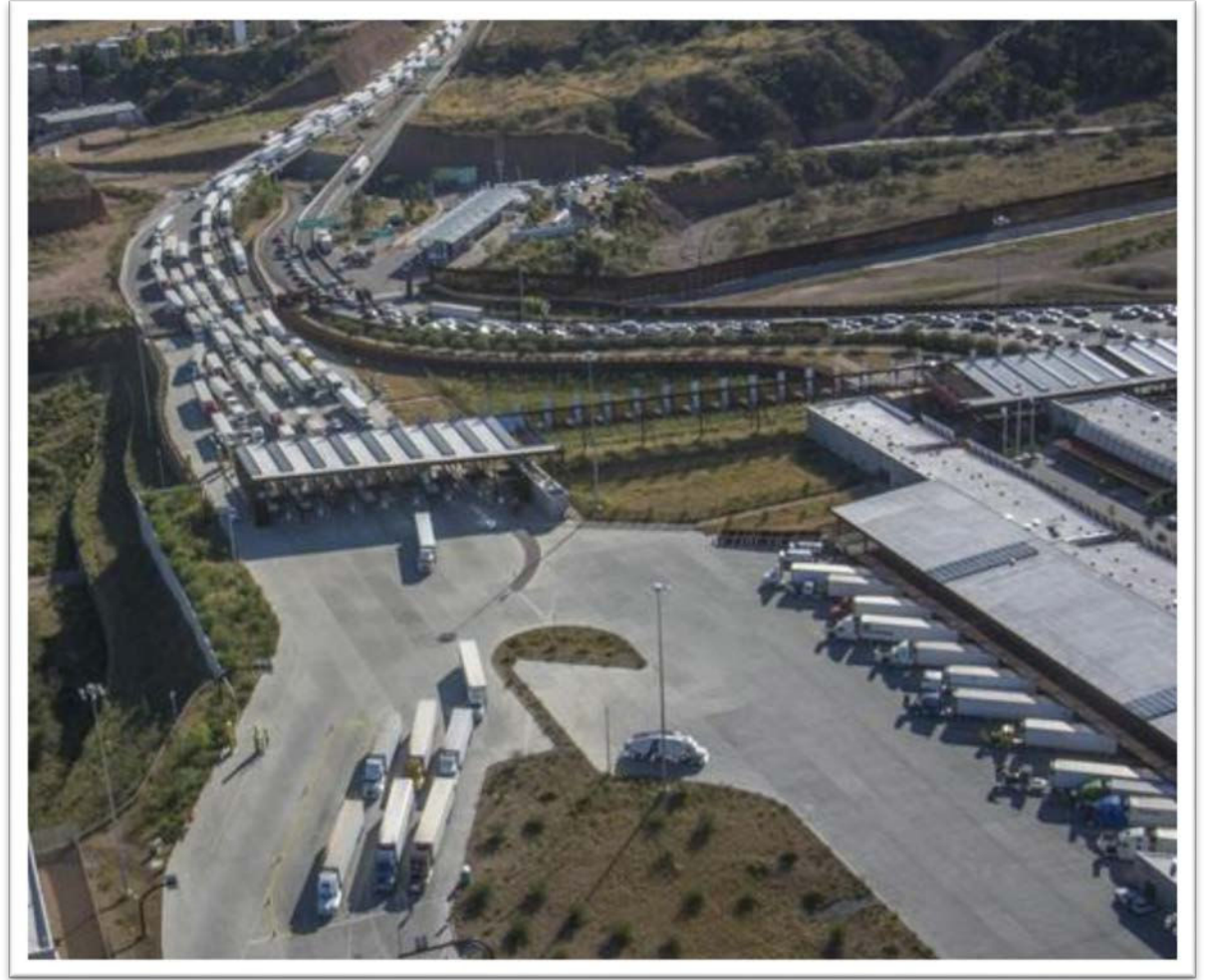
June 7, 2018



Nogales, Arizona



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Where Nutritious, Health Food starts.

Nogales, AZ Produce

- 5.9 BILLION pounds of Produce imported to the U.S. through Nogales every year.
- More than 300 produce houses in Nogales.
- More than 50 types of Mexican-grown fruits and vegetables imported to the U.S. through Nogales, AZ Port of Entry.
- 147,500 truckloads per year!



Mexico Produce and Growing Regions



Top 10 Nogales Produce Imports by Volume

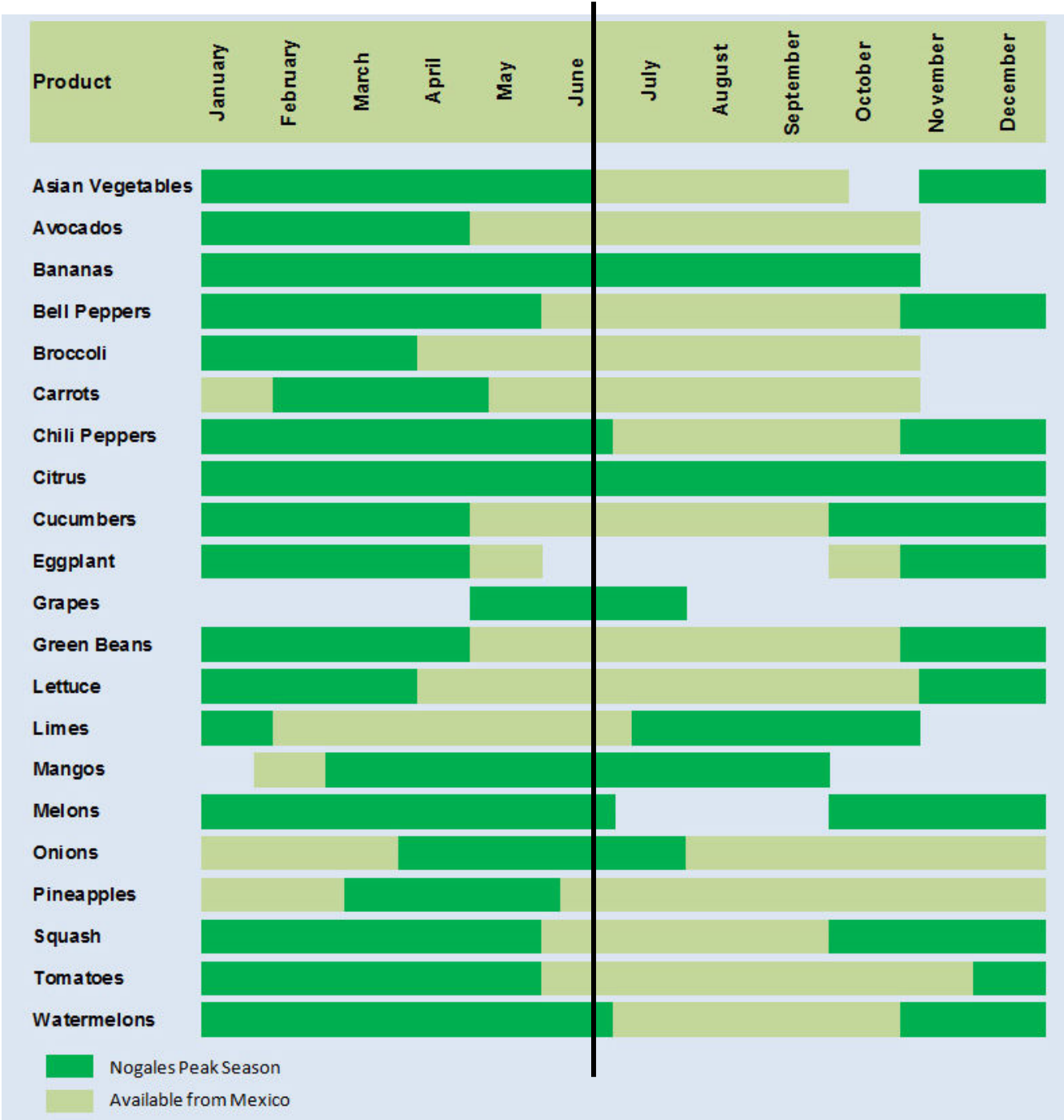
Tomatoes	1,123,825,000
Watermelons	1,111,168,000
Cucumbers	784,527,000
Squash	622,265,000
Bell Peppers	571,723,000
Grapes	314,994,000
Melons	226,801,000
Mangoes	215,092,000
Chili Peppers	210,146,000
Eggplant	99,623,000
Total	5.2 Billion Pounds



132,000 Truckloads

Data from Fresh Produce Association of the Americas

Nogales Peak Season



2016-17 Nogales Produce Season

A Game-changing Year for Nogales Produce



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- **21.7 Million pound increase in donated produce vs. FY16**
 - **FY2016: 11,200,268**
 - **FY2017: 32,947,068**
- **Increased number of donors from 83 to 181 vs. FY16**



2017-18 Nogales Produce Season



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➤ **FY2017 Total: 40,584,292**

➤ **FY2018 YTD*: 38,235,765**

- **Number of Donors**

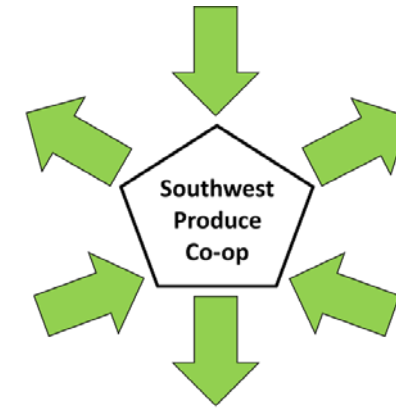
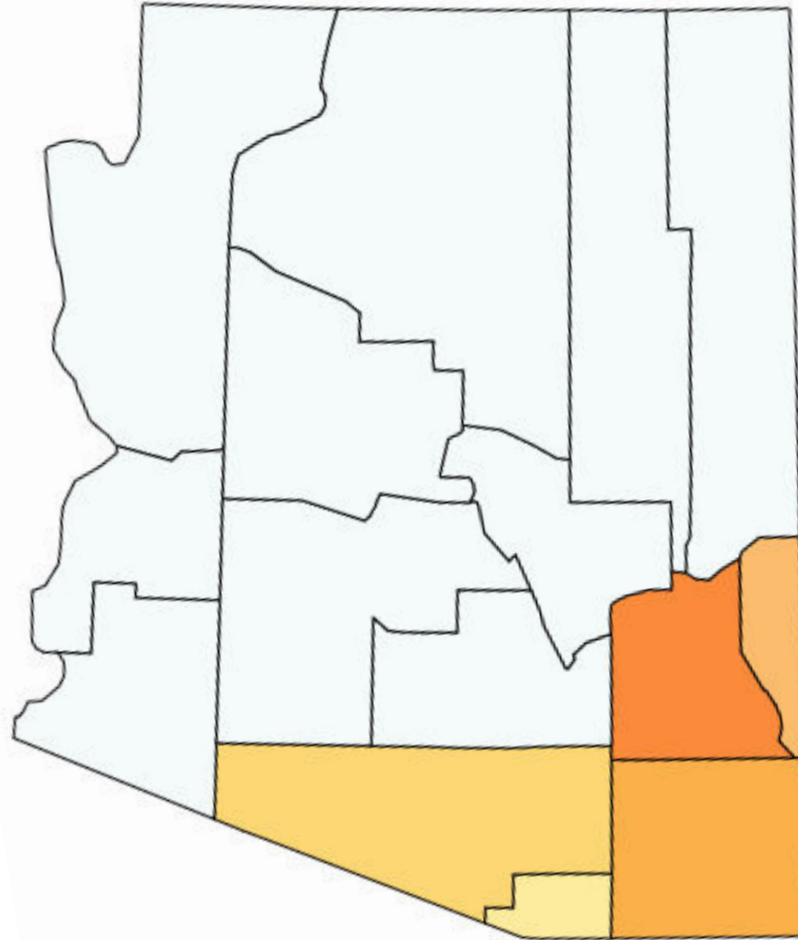
➤ **FY16: 83**

➤ **FY17: 181**

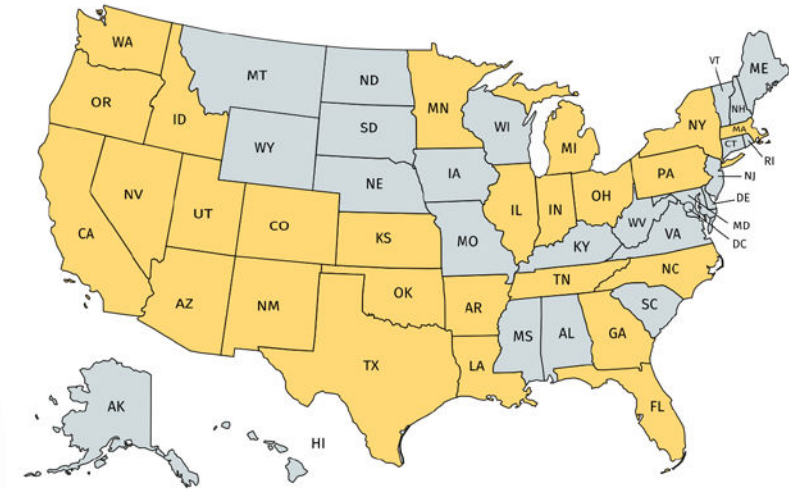
➤ **FY18: 236**



So, Where's It All Going?



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How We're Feeding Southern Arizona



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Total Produce Distributed in the CFBSA Service Area (Pounds)

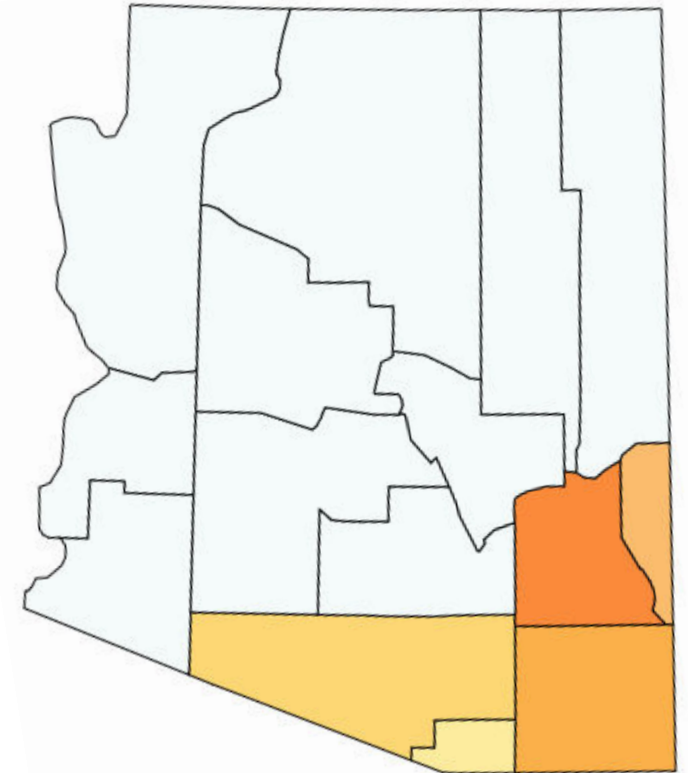
FY16: 10,140,664 - Total

FY17: 16,316,607 - Total

FY18 YTD: 15,417,815 - Distributed in CFBSA Service Area

Total Produce Pounds Distributed FY18YTD

Cochise County	3,473,401
Graham County	351,030
Greenlee County	308,924
Pima County	7,746,000
Santa Cruz County	3,538,460
Total	15,417,815



How We're Feeding The State of Arizona

Nogales & Willcox Fresh Produce Shipped to Other Arizona Food Banks

FY18 YTD: 11,399,158

- SMFBA - FY18 YTD: 9,345,301
- United - FY18 – 1,560,678
- Yuma - FY18 – 493,179



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How We're Feeding America

Nogales & Willcox Fresh Produce Shipped Out of State

FY16: 2,000,000 Pounds

FY17: 5,066,391 Pounds

FY18 YTD: 9,581,959 Pounds

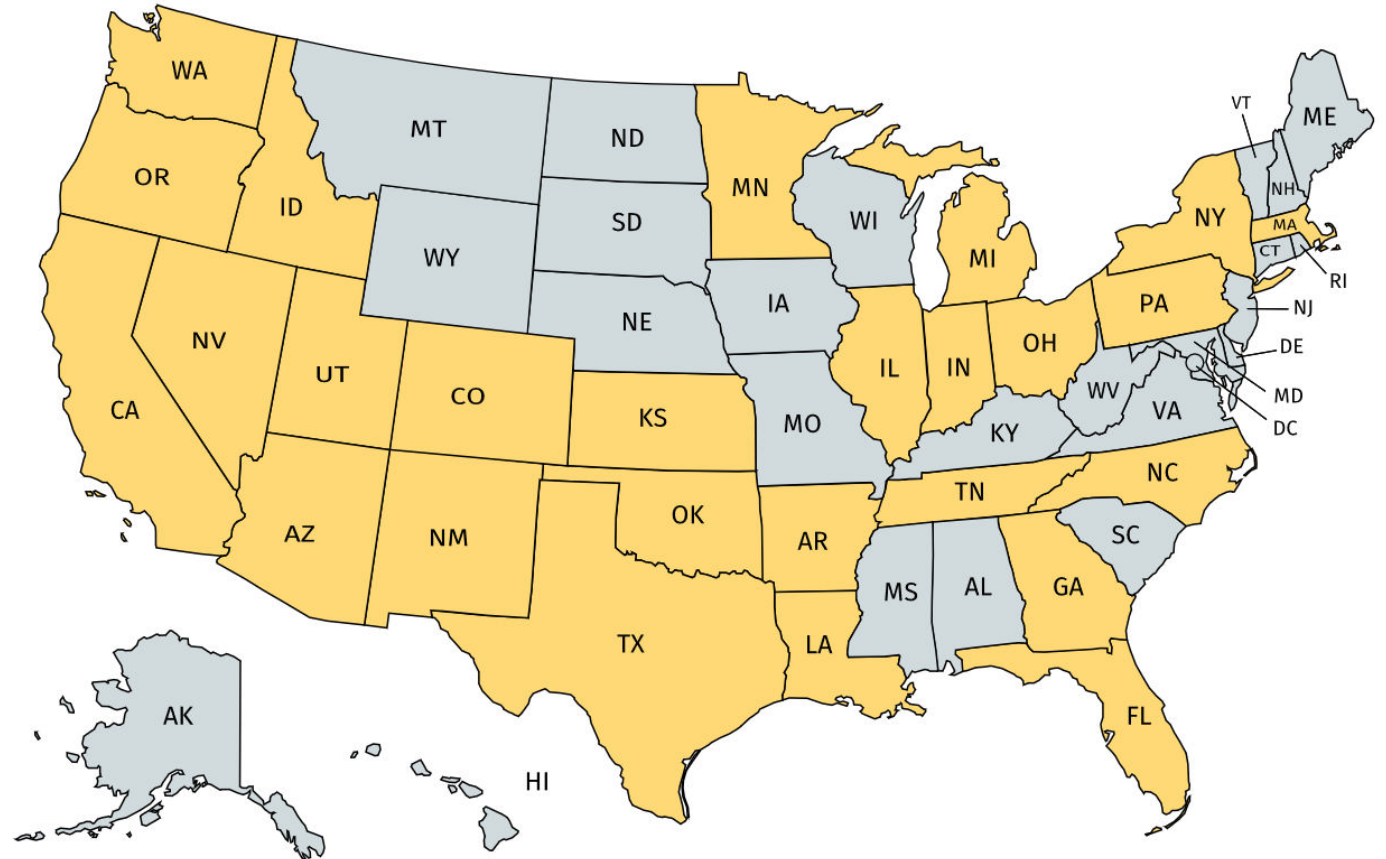
So far for FY18, we have shipped
to 38 food banks in 26 States.

Key Partnerships for FY18

- California Association of Food Banks
- Roadrunner Food Bank – New Mexico
- Feeding America Co-op Network



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2017-18 Season Fun Facts



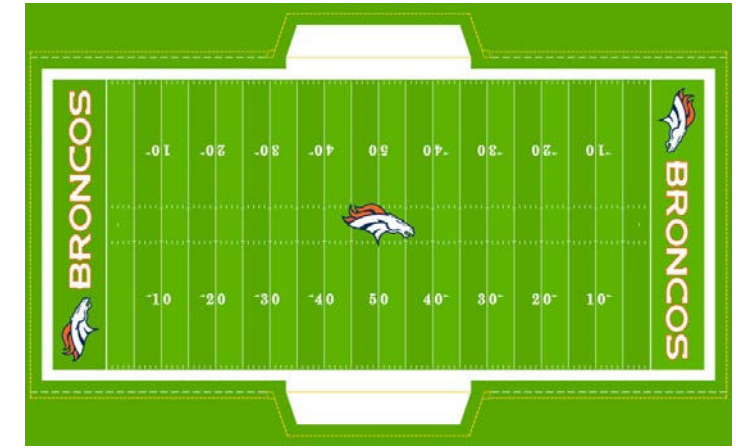
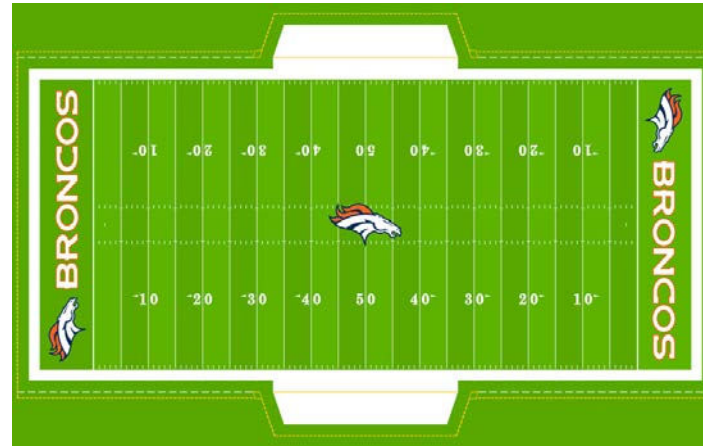
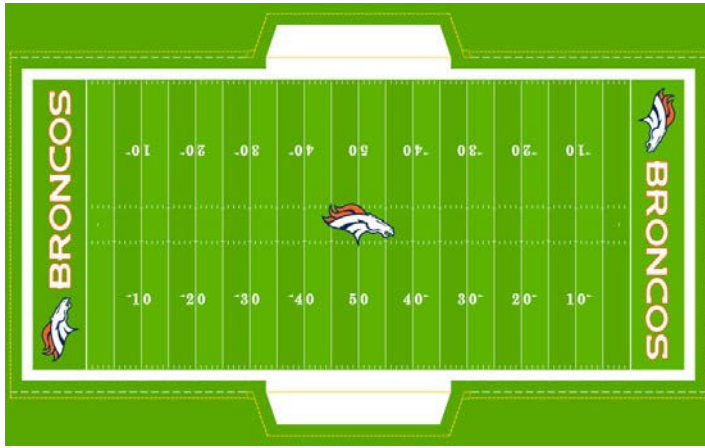
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- We've received **38,235,765** pounds of Produce:
- That's **1,081** truckloads
- **20,871** pallets
- **12,930,000** pounds of just tomatoes!



It's Logistics!





20,871 pallets of produce (YTD)
=Enough pallets to cover 5.75 NFL football fields



38,235,765 pounds of produce (YTD)
= weight of 43 fully loaded 747 Airplanes



12,930,000 pounds of tomatoes

= enough tomatoes to make pizza sauce for 2.8 million extra-large pizzas

ВАМ!



Where Do We Go From Here?



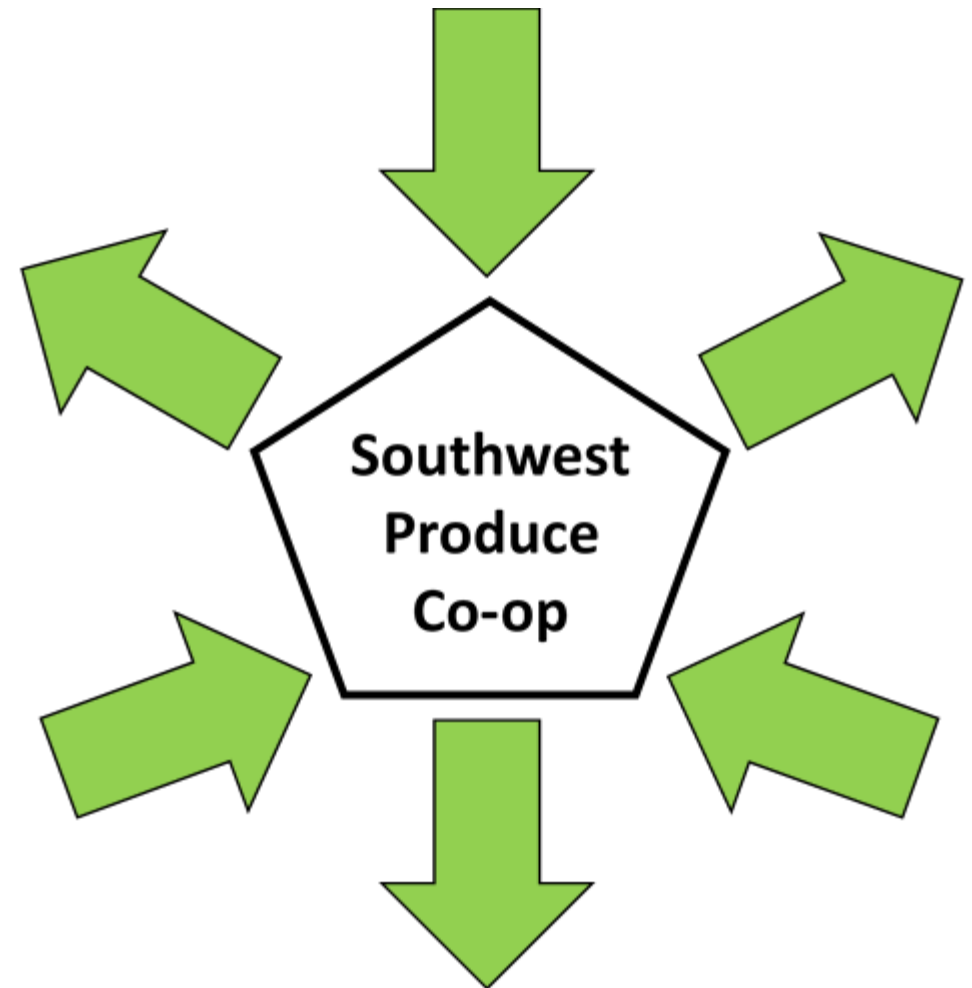
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Where do we go from here?

SW Produce Cooperative

- Formed in November 2017.
- A collaboration of AZ Feeding America food banks, with membership open to all Feeding America food banks and state associations.
- Based on an ordering system rather than offers, with a produce mixing center to support the co-op to be located at CFBSA-Tucson.



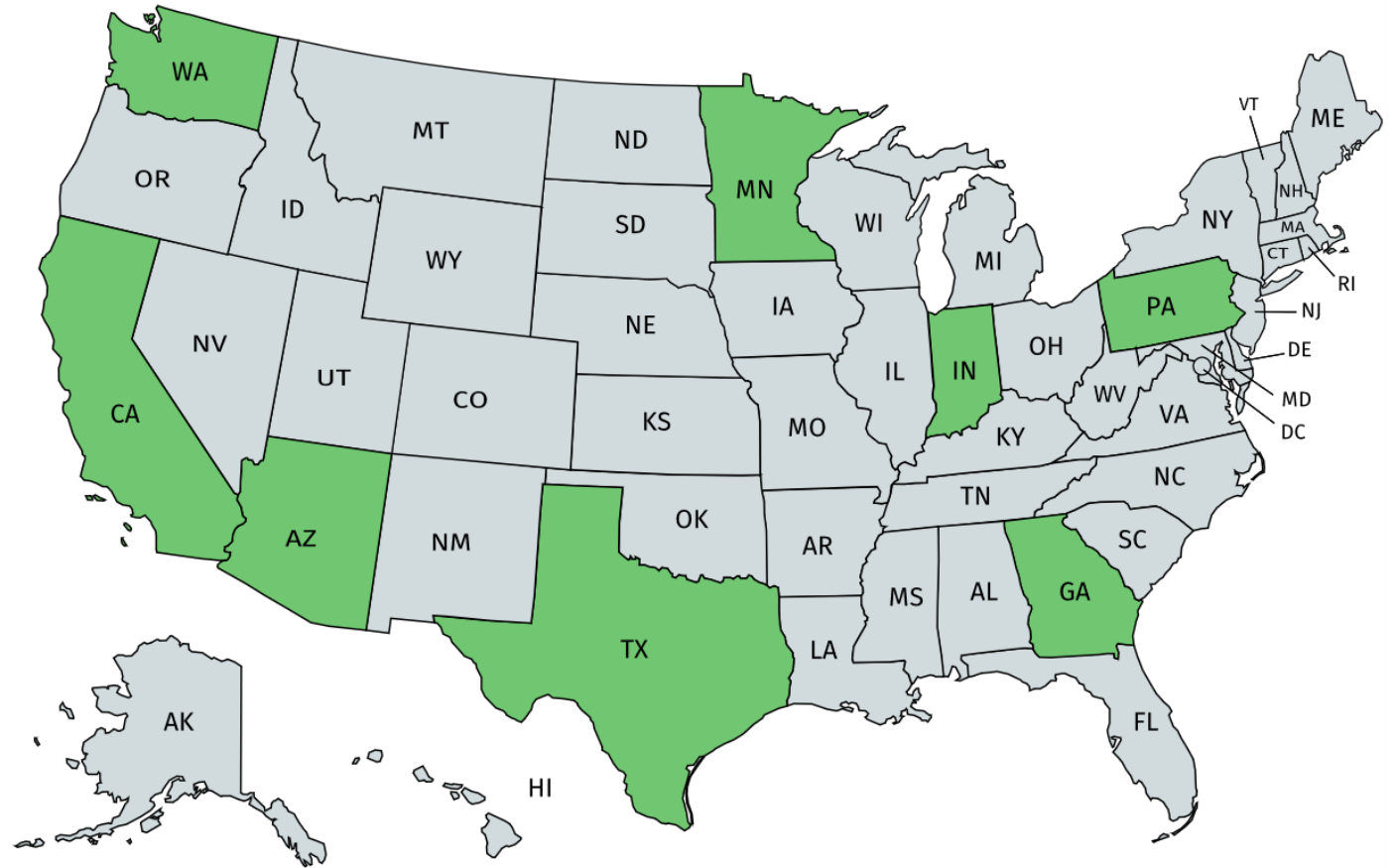
Where do we go from here?

Network of Feeding America Co-ops

- Feeding Washington
- California Association
- SW Produce Co-op
- TX Produce Collaborative
- Midwest Regional
- Lower Midwest
- Mid-Atlantic
- SE Regional



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Total Regional Pounds Contributed – Fiscal 2018

	JUL '17	AUG '17	SEP '17	OCT '17	NOV '17	DEC '17	JAN '18	FEB '18	YTD Totals
FW	3,379,159	3,149,594	2,368,485	3,709,151	3,223,359	2,773,363	4,290,487	4,423,744	27,317,342
SWRC	1,287,175	1,106,107	611,885	1,304,856	7,003,139	4,787,425	6,520,151	4,423,744	27,044,482
TEXAS	4,288,693	3,322,214	1,956,442	2,580,879	815,921	1,130,914	5,261,830	5,245,194	24,602,087
CAFB	-	-	-	-	-	-	11,147,553	10,894,977	22,042,530
MARC	1,243,556	1,301,699	1,579,049	1,632,175	1,460,833	1,341,052	2,207,728	2,097,370	12,863,462
UMWRC	497,660	583,719	595,496	585,267	860,280	505,929	571,972	676,534	4,876,857
SERC	440,000	440,000	480,000	680,000	440,000	480,000	594,820	625,816	4,180,636
LMWRC	320,247	281,929	365,468	600,744	461,979	490,546	554,682	422,840	3,498,435
TOTAL	11,456,490	10,185,262	7,956,825	11,093,072	14,265,511	11,509,229	31,149,223 20,001,670	28,810,219 17,915,242	126,425,831

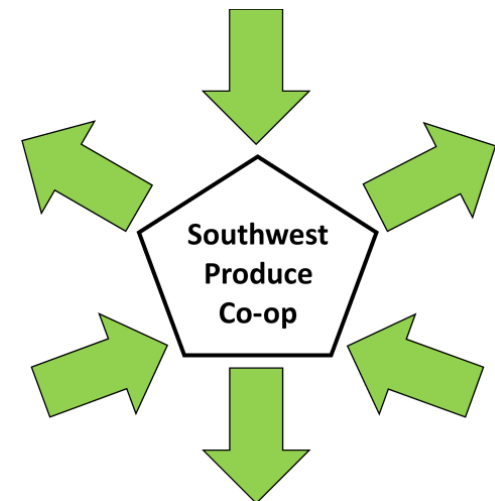


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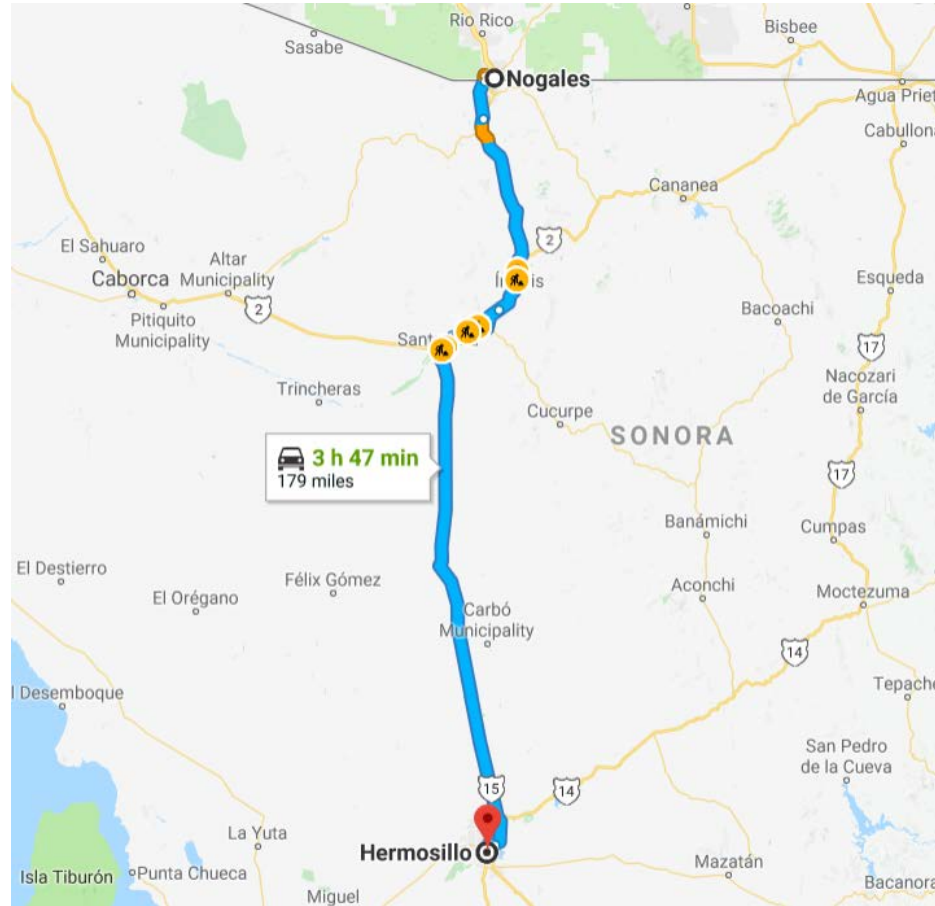


1650 Regional
Sourced Truckloads

CAFB added in
January data.
20K + 17K w/o



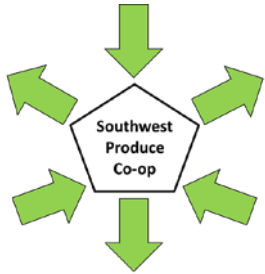
Where do we go from here?



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International Partnership Opportunity



Local Partnerships



Making a Big Difference!



- Grocery Rescue Partner - Picking up seventy grocery stores six days a week
- Produce Distribution Partner - Sixty pallets of bulk produce every week
- Community Support Partner - Supporting 48 churches and 6 food pantries
 - Caring Ministries distributes 10,000 food boxes every month
 - Serving 20,000 people every month and 240,000 people every year

A Few Concluding Thoughts...

- **Consistent Availability of Nutritious, Healthy Foods**
- **Partnership**
- **Environmental Consciousness**
- **Stewardship**



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Thank you!



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